

THE CLOUD



Jobst Elster, Head of Content & Legal Market Strategy, InsideLegal, writes a column in ALA's Legal Management magazine. If you are interested in cloud, you will find his articles enlightening and informative. "Going Cloud First: Tomorrow's Vision or Today's Reality?" addressed the cloud as a legitimate trend for the legal market. The article provide several key evaluation factors that IT Industry analyst Gartner recommends when considering movement to the cloud. Those recommendations include business outcomes and financials, applications suitability, operational impact and more. See the entire article in the May 2017 Issue of *Legal Management*.

In his July/August 2017 column, Elster takes us one step farther in "Heading Into the Cloud? Embrace Compromise." He discloses that "As legal IT and firm leadership move in this direction, one thing is clear: The road ahead is bumpy, often uncharted an full of compromise." Elster's discussions with several large firm chief information officers found "upward of 95 percent of core IT services and application requirements are similar from firm-to-firm." However, "the technology does not necessarily exist to deliver all of the firm's "I wants" or "must haves." Hence—compromise. "Firms who are open to bending their processes to what technology allows them to do – rather than forcing technology around what they want to do - are in a good position to pursue a cloud-first vision." "Cloud is a completely new

infrastructure, which goes far beyond hosting off-site servers. It comes with changes in working practices, thought processes and new best practices. Microsoft Office 365 is a prime example of a cloud nirvana with a less utopian reality — at least until firms have a better understanding of their broader strategic IT vision and where they are willing to compromise in the short-term for a long-term cloud advantage. Consider compromise the cost of agility"

To follow Jobst Elster's column, check the *Legal Management Magazine* in hard copy or online at www.alanet.org.



EVENTS AND MEETINGS

Summer Chapter Education-Membership Meetings:

August 9, 2017
Dealing with Difficult Clients, Behaviors, People & Situations

September 13, 2017
Albuquerque Roundtable

12:00 p.m. Season's in Old Town
Parking is free in the structure immediately east of the restaurant.



BUSINESS PARTNERS

August's educational membership meeting is sponsored by Steady Networks. You can find additional information about Steady Networks and all our business partners at <http://www.nmala.org/business-partners.aspx>.



Special Points Of Interest

- CLOUD
- RECRUITING/CLOUD JOBS
- CLOUD COSTS
- BUSINESS PARTNERS

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Cloud computing



Cloud Costs

There are far too many cloud programs and related expenses to cover in this small space. Cloud costs are as varied as the people and organizations that utilize them. Again, the ABA is an incredible for legal practioners. See the link below to a very good article that offers explanation, vendors and costs for comparison. It's no surprise then that the source for information about the cloud is on the cloud.



https://www.americanbar.org/publications/law_practice_magazine/2011/september_october/

Cloud Computing 101 (ABA)

ABA broadly defines cloud computing, "as a category of software and services delivered over the Internet rather than installed locally on a user's computer." It identifies these potential advantages:

- Low upfront costs
- Easy mobile access
- Simple setup and configuration
- Built-in disaster preparedness

"Because cloud computing places data--particularly client data--on remote servers outside of the lawyer's direct control, it is also cause for some concern regarding client confidentiali-

ty and the applicable rules of professional conduct."

ABA suggests these resources from "the [ABA Legal Technology Resource Center](#) and the [ABA Law Practice Management Section](#) to help you address the questions and concerns you may have regarding cloud computing."

"And for the latest legal technology news and tips, keep an eye on our blog: [Law Technology Today](#)."

Source: https://www.americanbar.org/groups/departments_offices/legal_technology_resources/resources/cloud_computing.html.

"The beauty of the technology is in its elasticity." Dean Leung. *Top Five Trends in Legal Technology, 8/1/2016*

Colleague Corner

Quote from Cathy:

"Definitely a music person. I have a hard time sitting still for 2+ hours to watch a movie." Her favorite? *The Secret of Life* by James Taylor. Excellent choice, Cathy!

Cathy Lopez has been a firm administrator for 15 years. She changed that up a bit when joined the Rodey firm eight years ago as the HR Manager. Lucky for us, Monty Morton recruited her into NMALA in 2004.

Did you know Cathy is a Master Gardener? She volunteered with Santa Fe County until she joined the Rodey firm and time became an issue. She hopes to volunteer there again one day.

She finds gardening rewarding, especially planning and planting gardens for Habitat for Humanity and teaching new homeowners how to care for the landscape.

"Music has always been important to me and I like all kinds, but I'm still partial to the "classics"-- Eric Clapton, James Taylor, Led Zeppelin, Allman Brothers, Linda Ronstadt, Carole King" and more.

Books on tape are a must. Her summer reading includes

Little Big Lies, Truly Madly Guilty and The Husband's Secret.

Books and music will make the trip even sweeter for Cathy and her husband's next road trip. They are planning to go the Rock and Roll Hall of Fame. Rock on, Cathy!!



Cloud

The cloud is not new to the legal profession. Here are some of the ways we have been utilizing it:

- Time, Billing and Invoicing
- Electronic Signatures
- Case and Client Management
- Document Management
- Virtual Law Officer Services
- Project Management
- Online Document Storage and Backup
- Remote Access

Trends

Niki Black wrote "*Legal Tech Trends: What to Expect in 2017*" for Attorney-at-work on January 2, 2017. She predicted that more attorneys would be turning to the cloud with litigators leading the way. "More lawyers will move to the cloud in 2017, with litigators leading the way. The use of cloud-based legal practice management software to efficiently and affordably run law practices will increase, as will the use of software designed to facilitate collaboration between litigation teams."

Ms. Black anticipated that "using litigation case management software, teams of lawyers will collaborate and share notes about case-related evidence and documents in secure web-based platforms, reducing redundancies and inefficiencies in the litigation preparation process."



Education Opportunities

SPECIALTY CONFERENCE



Cloud Jobs

Who will be the architect of the firm's cloud? Cloud architect is an actual job title. So is director of behavioral analytics, data and analytics manager and architect, solution architect, data scientist (people analytics) and so many more than can be named here. Each position has its own education and training requirements. Each position usually calls for a minimum number of years of experience, because really, who wants to take a chance on a cloud engineer who has never driven the train? All sarcasm aside, there are so many dif-

ABA Opinions

The American Bar Association (ABA) and state bars post opinions concerning issues of "first impression", rule changes and general analysis as a resource for all attorneys. Formal Opinion 447R, "Securing Communication of Protected Client Information" (May 11, 2017). "A lawyer generally may transmit information relating to the representation of a client over the internet without violating the Model Rules of Professional Conduct where the lawyer has under-

Recruiting in the Cloud

Law firms are turning to the cloud for recruiting. What was once unknown is now becoming familiar for those in the HR department searching for the best and the brightest candidates. Various vendors offer cloud recruiting that works on any smartphone, tablet, operating system and browser. For some, there is nothing to install or download. Managing applicants and meeting recruitment compliance are additional benefits of cloud recruiting. A quick search on your browser will provide you with numerous vendors that set forth the unique qualities of cloud recruiting.

CLM

The CLM Study Group has been on hold due to summer vacations and scheduling conflicts. We hope to resume our classes soon and will keep you advised. Meetings are generally held at the office of the presenting OA and begin at 4:30 p.m. All are welcome! Thank you.

Visit ALA's Web site

www.alanet.org/clm

for more information

ferent considerations to the cloud, that each consideration creates a new job function. Cloud computing software creates completely different jobs than those created by cloud technology.

A firm has an option of in-house cloud managed or to have it managed by an outside vendor. The employer will need to consider whether or not they require:

- BA/BS degree in engineering, computer science or related field;
- network and security architecture experience;

- experience with a cloud migration, data center migration, or server consolidation project;
- Knowledge of and experience with technologies such as Java, Web services, SOAP, and Ajax;
- communication, teamwork and problem-solving skills.

Source: <https://www.thebalance.com/cloud-computing-job-prospects-2071957>

"Cloud computing is often far more secure than traditional computing, because companies like Google and Amazon can attract and retain cyber-security personnel of a higher quality than many governmental agencies." ~ Vivek Kundra, Executive Vice President at Salesforce.com

Source: https://www.americanbar.org/content/dam/aba/administrative/professional_responsibility/aba_formal_opinion_477.authcheckdam.pdf.



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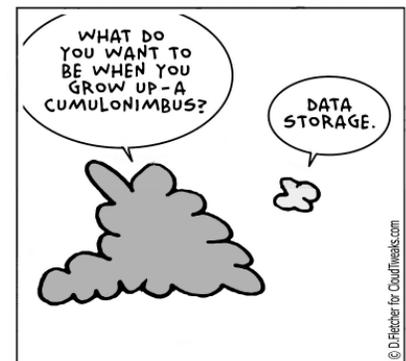
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"I don't need a hard disk in my computer if I can get to the server faster... carrying around these non-connected computers is byzantine by comparison." ~ Steve Jobs, Co-founder, CEO and Chairman of Apple Inc.



Strange laws still on the books:

It is illegal to sell one's eye.

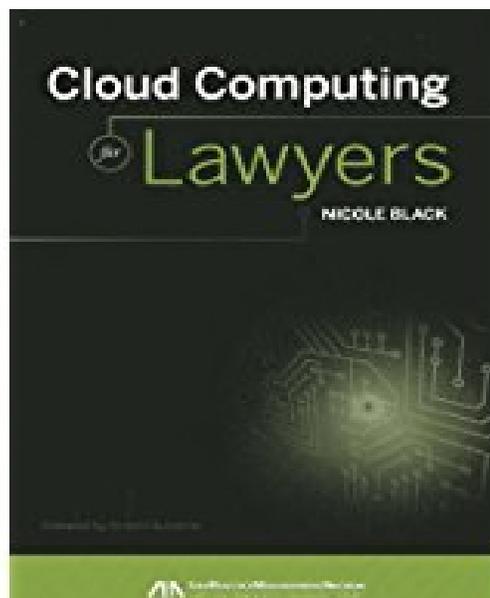
Texas Penal Code, Title 10, Chapter 48, Sec. 48.02.



Books: "As more businesses move their IT systems into the cloud, lawyers need to ask if cloud computing is right for their firm. *Cloud Computing for Lawyers* features a discussion of cloud computing fundamentals, an overview of legal cloud computing products, and step-by-step instructions for implementing cloud computing in your practice--including practical tips for securing your data." Read *Cloud Computing for Lawyers* by Nichole Black. www.amazon.com/Cloud-Computing-Lawyers-Nicole-Black/dp/1616328843.

"Cloud is about how you do computing, not where you do computing." ~ Paul Maritz, CEO of VMware

"Line-of-business leaders everywhere are bypassing IT departments to get applications from the cloud (also known as software as a service, or SaaS) and paying for them like they would a magazine subscription. And when the service is no longer required, they can cancel that subscription with no equipment left unused in the corner." ~ Daryl Plummer, Managing Vice President and Distinguished Analyst at Gartner



Please submit FAQs, items of interest, photographs, stories, ideas and more that you want to share with the membership.

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